

## **Distron Corporation Achieves Record Revenue Growth For FY'07**

*New medical device accounts responsible for profitability* Attleboro Falls, MA - Distron Corporation, an electronics contractor manufacturer located in Attleboro Falls, MA announced today that the company achieved a record year with a 30% growth in revenue for FY2007, with sales growth expecting to increase an additional 10-15% in 2008. This financial success is due to Distron's strong push into new markets to include medical device, military and LED lighting. Over the past year, the company has added three major new accounts-General Dynamics, Sylvania and ITT-which has significantly contributed to their diversified customer base and profitability.

Distron quickly recognized the need to meet New England's rapidly growing medical device OEMs, so they expanded its quality and test personnel and services. "We did our research to understand our new markets," remarks Don Petry, sales manager, Distron. Prior to migrating into this new growing market sector, Distron sent a management team to the SMTA Medical Device Symposium in Anaheim, CA to learn more about the needs of the medical device marketplace and to expand the company's technical knowledge base and experience. "Last year, our management team had the opportunity to learn about the challenges and changes from a variety of industry experts in the medical electronics field. This added knowledge prepared us for the full launch into the rapidly growing medical device market."

By May 2008, Distron will have ISO 13485:2003 certification which will further enhance service levels for current and future medical accounts, building upon the company's existing ISO 9001:2000 certification. "This new ISO certification adds more stringent customer and regulatory requirements specific to the medical device market, which inevitably allows us to continue providing effective engineering and electronic contract manufacturing services to our clients," adds Petry.

### **Distron Corporation**

Distron Corporation located in Attleboro Falls, MA is a New England based provider of electronic contract manufacturing services. We have over 36 years of experience and specialize in servicing small to medium size companies. OEMs requiring speed, competitive pricing and local service will find Distron a comprehensive manufacturing partner. Our staff will manage your product from procurement and assembly through order fulfillment and depot repair. For more information, please contact us at 508.695.8786, or email us at [sales@distroncom](mailto:sales@distroncom).